

PDH FORM

IMPORTANT: Each member is responsible for applying for his or her own PDHs after the conference. SAME cannot guarantee that all boards will accept all PDH credit; please check with your licensing board for more information.

Electronic Professional Development Reporting Forms may be found at www.samesbc.org.

NAME: _____

Wednesday, Nov. 17, 2021

Time	Event	Credits	Attended?
1:00 PM - 2:15 PM ET	Making Experience Count Enough to Win Contracts	1	<input type="checkbox"/>
	Thoughts On CMMC: From a Lawyer, a Prime, and a Vendor	1	<input type="checkbox"/>
	Piecing Together the Teaming Puzzle	1	<input type="checkbox"/>
	Alternative Means to Build Better	1	<input type="checkbox"/>
	Overcoming OCONUS Business Risks to be Successful	1	<input type="checkbox"/>
3:00 PM - 4:15 PM ET	JVs Teaming & Subcontracts: Level Up	1	<input type="checkbox"/>
	Improve Your Bonding Capacity; Understand Your WIP	1	<input type="checkbox"/>
	Contracting Officers Who "THINK" Like Contractors Save	1	<input type="checkbox"/>
	Demystifying Cybersecurity Compliance Regulations: Implementing Lessons Learned	1	<input type="checkbox"/>
	Overseas Small Business Leaders Panel	1	<input type="checkbox"/>
	USACE TORN Process Update & Emerging Issues	1	<input type="checkbox"/>
Total for Wednesday			

Thursday, Nov. 18, 2021

Time	Event	Credits	Attended?
10:30 AM - 11:45 AM ET	Advanced Teaming Strategies To Accelerate Government Revenue	1	<input type="checkbox"/>
	Practical Lessons from a Mentor-Protégé Joint Venture	1	<input type="checkbox"/>
	Check the Box, Get the Win!	1	<input type="checkbox"/>
	FAR Clauses That Could Save Your Business	1	<input type="checkbox"/>
	Pivoting Back to the New Normal	1	<input type="checkbox"/>
2:00 PM - 3:15 PM ET	Category Management: How to Fight Back	1	<input type="checkbox"/>
	Growing Your Business through Targeted Subcontracting	1	<input type="checkbox"/>
	The Power of Differentiation for Small Businesses	1	<input type="checkbox"/>
	Mentor-Protégé Relationships in the A/E World	1	<input type="checkbox"/>
	Post-Pandemic: Adjust Your Federal Strategies	1	<input type="checkbox"/>
	What Works: Contracting Officers' Revelations	1	<input type="checkbox"/>

Thursday, Nov. 18, 2021 (continued)

Time	Event	Credits	Attended?
4:00 PM - 5:15 PM ET	Hot Topics from Government Small Business Leaders	1	<input type="checkbox"/>
	Transition into Industry: A View from Both Sides	1	<input type="checkbox"/>
	Bagging the Elusive A/E Government Contract	1	<input type="checkbox"/>
	Must Small A/E's Now Become a Protégé?	1	<input type="checkbox"/>
	Nuts and Bolts of the SCA	1	<input type="checkbox"/>
	Selling, Transferring, or Acquiring Federal Contracting Firms	1	<input type="checkbox"/>
Total for Thursday			

Friday, Nov. 19, 2021

Time	Event	Credits	Attended?
9:00 AM - 10:15 AM ET	Size Standards, Federal Business Survival or Not?	1	<input type="checkbox"/>
	Development of Pricing	1	<input type="checkbox"/>
	Navigating Mentor-Protégé Process: Force Multiplier	1	<input type="checkbox"/>
	CMMC Certification Deadline Draws Near: Are You Ready?	1	<input type="checkbox"/>
11:00 AM - 12:15 PM ET	Be the Leader You Want to Follow	1	<input type="checkbox"/>
	Building Relationships: What Does That Even Mean?	1	<input type="checkbox"/>
	Federal Acquisition Marketplace: The Basics	1	<input type="checkbox"/>
	Current Trends in Federal Contracting	1	<input type="checkbox"/>
	Adaptive Management Focus Areas for Small Businesses	1	<input type="checkbox"/>
Total for Friday			
Total for 2021 SBC			

Panel content and PDH credit has been verified by:



Brig. Gen. Joseph Schroedel, P.E., F.SAME, USA (Ret.)
SAME Executive Director

Attendee's Signature and Date