



2024 FEDERAL SMALL BUSINESS CONFERENCE

NOVEMBER 20-22 • 2024
NEW ORLEANS • LA

STRENGTH
in Partnership

SAME.SAMESBC.ORG

SUPPLEMENTAL INFORMATION SHEET

BUSINESS → BUSINESS

Prior to your meeting, email this completed sheet to the company representatives with whom you have appointments.
Also send your capabilities statement!

Company Name: _____

Representative Name and Title: _____

Email: _____ Phone: _____ Mobile: _____

Our meeting is scheduled for: *(note day, date, and time)*

Unique Entity ID: *(UEI)* _____

CAGE Code: _____

Socioeconomic Status: *(i.e. 8a, HUBZone, etc)*

Primary NAICS: _____

Secondary NAICS: _____

Company's Geographic Focus:

Targeted Project Type & Construction Value: *(optional)*

Self-Performed Services:

Type of Conversation *(check one)*

New Introduction

Follow-Up Conversation

Already Working Together

Topic of Conversation *(check one)*

General Capabilities Discussion

Teaming Discussion for a Specific Opportunity:

(List Opportunity Details (Solicitation No., Agency, Program, etc.)

Brief overview of company:

Largest or Top 3 Current Projects:

1. _____

2. _____

3. _____

Current US federal government contracts that firm currently holds: *(up to 3)*

1. _____

2. _____

3. _____

Objectives for partnering and specific corporate goals looking to achieve:

Additional comments or questions to help facilitate this meeting:
