



# 2023 SAME SMALL BUSINESS CONFERENCE

NOV 1-3 • 2023  
SAN ANTONIO • TX

POWERING YOUR PRIORITIES

SAME [SAMESBC.ORG](http://SAMESBC.ORG)

## SUPPLEMENTAL INFORMATION SHEET

### BUSINESS → BUSINESS

Prior to your meeting, email this completed sheet to the company representatives with whom you have appointments. Also send your capabilities statement!

Company Name: \_\_\_\_\_

Representative Name and Email: \_\_\_\_\_

Our meeting is scheduled for *(note day, date, and time)*

Unique Entity ID (UEI): \_\_\_\_\_

CAGE Code: \_\_\_\_\_

Primary NAICS: \_\_\_\_\_

Secondary NAICS: \_\_\_\_\_

Self-Performed Services: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Type of Conversation *(check one)*

- New Introduction
- Follow-Up Conversation
- Already Working Together

Topic of Conversation *(check one)*

- General Capabilities Discussion
- Teaming Discussion for a Specific Opportunity

*(List Opportunity Details (Solicitation No., Agency, Program, etc.):* \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Brief overview of company:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Largest or Top 3 Current Projects:

1. \_\_\_\_\_  
\_\_\_\_\_
2. \_\_\_\_\_  
\_\_\_\_\_
3. \_\_\_\_\_  
\_\_\_\_\_

Current US federal government contracts that firm currently holds *(up to 3)*:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

Objectives for partnering and specific corporate goals looking to achieve:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Additional comments or questions to help facilitate this meeting:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_